

**QUOTATION**

Quote Number: 122147

Quote Date: 9/27/2017

Please reference this quote number on all correspondence

"Standard terms to be supplemented by the attached, as modified for the draft contract."

Item	Part/Description	Qty	Net Price Each	Extended Price	Shipment / Lead Time
1	Part: OTS 119002-7 Description: On-Site Installation of 36FP Pump Drive	1	85,400.00	85,400.00	



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Comments: As part of our Onsite Technical Services (OTS) program, Philadelphia Gear (PG) is pleased to have the opportunity to propose a FIRM quotation for the Sewage and Water Board of New Orleans. This project consists of the installation of a Philadelphia Gear model 36-FP pump drive and includes all manpower, parts, engineering support, and the associated rigging and other work necessary to accomplish this project on-time, on-spec and on-budget.

What follows is a list of the primary activities that will take place during the time that the Philadelphia Gear's OTS team will be at the facility.

Mobilize OTS team to Pump Station 15 of the Sewage and Water Board of New Orleans.

PUMP DRIVE REINSTALLATION SCOPE OF WORK

1. Customer will use their crane/ forklift to unload gearbox at the pump site.
2. Rig gearbox back into final position and verify alignment using customers A-frame.
3. Re-couple drive shaft and adjust to an acceptable alignment condition.
4. Reconnect the input and output drive shafts.
5. Install new air cooled heat exchanger (supplied by PG)
6. Fill unit to the proper oil level (oil supplied by customer)
7. Conduct a load test to the unit if possible at time of installation.
8. Perform job walk upon completion of the project in order to obtain customer sign-off on all work performed and to ensure customer satisfaction of the highest level.

ASUMPTIONS BUILT INTO THE SCOPE OF WORK

Because the PG Onsite Technical Services program is unique and highly customizable, there are always certain assumptions that have to be made in order to be able to respond appropriately to customer requests for proposals. These assumptions vary and are unique to each job. Specifically relevant to the proposed work at the Sewage and Water Board of New Orleans Station 15 facility are the following:

1. This proposal is made under the auspices of Philadelphia Gear's standard terms and conditions, which will apply for the duration of the project's execution and the following warranty period.
2. Though not expected, any delays not caused by PG, or work found outside the agreed upon work scope will immediately brought to the attention of city stakeholders so that a mutually agreed upon price and timeframe can be determined. The pricing included in this proposal is based on working on a continuous basis until complete.
3. PG assumes that all parts intended for re-use are in an acceptable condition.
4. Electrical disconnects and reconnects will be handled by Sewage and Water Board of New Orleans or their designates.
5. PG will fill with oil that the customer will provide. Disposal of the existing oil, solvents or rags that are used at the facility will be handled by SWB.



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6. PG assumes uninterrupted access to the site, parking, and access to electrical and compressed air sources.

7. All Sewage and Water Board of New Orleans safety requirements will be adhered to at all times, including on-site meetings.

8. All work will be performed under the National Maintenance Agreement (NMA), which is the collective bargaining agreement utilized by over 3,000 industrial contractors employing the members of fourteen participating building trades international unions.

2	Part: PT 122147-2	1	960.75	960.75
Description: BOND RATE FOR OTS PROJECT				
Comments: BILLED AT COST				

Quote Total US Dollars (Excludes Options): \$86,360.75

Ex Works

- For parts orders: On your purchase order please include the serial and order numbers that are found on the gearbox nameplate.
- To avoid delays, please provide tax exempt certification with your purchase order.

PLEASE NOTE: All Purchase Orders should be made to Timken Gears & Services Inc., which is the new legal entity of Philadelphia Gear.